

Greg Schmidt

Vice President and General Manager
Mission Solutions and Readiness Division
Northrop Grumman Technical Services



Greg Schmidt is the sector vice president and general manager of the Technical Services sector's Mission Solutions and Readiness (MSR) division.

The MSR division was formed to advance Northrop Grumman Corporation's capabilities in Global Training and Engineering Solutions and in Land Forces and Systems Sustainment and Modernization.

Today, the 7,000 member MSR team provides comprehensive solutions to multiple U.S. government agencies; such as the U.S. Army and National Guard, U.S. Air Force, U.S. Navy, Joint Staff, U.S. SOCOM, Department of Energy and NASA. Prior to his current position he served as the sector vice president and general manager of the sector's Training Solutions Division (TSD), an organization that provided all phases of exercise support and instruction in live, virtual and constructive training domains. In 2008, Mr. Schmidt was the sector vice president of strategic operations and planning for Technical Services focusing on operational execution in balance with strategic planning and development of new markets and targets to rapidly expand the sector's business base and maximize profitability.

Mr. Schmidt has more than 32 years of knowledge and experience in engineering, production, mission assurance, and program

management for defense products and services. From 2005 through 2007, Mr. Schmidt served as vice president of the Radio Frequency Combat and Information Systems (RFCIS) business area for the Electronics Systems sector with executive responsibility for strategizing product improvements, new product opportunities, and the overall growth of this business area with a key focus on the Block 60 program, legacy radio frequency electronic warfare (RFEW), integrated EW, and Electronic Attack programs. Prior to that position, as vice president, Engineering and Manufacturing, he was responsible for engineering, manufacturing, and quality and regulatory systems activities for the company's Defensive Systems Division. This included responsibility for the engineering and manufacturing performance on 50 key programs, 2,400 employees, \$185 million of capital assets, 1.3 million square feet of facilities, and \$250 million annual operating budgets.

He joined Northrop Grumman (formerly Westinghouse Electric Corporation) immediately upon graduation from Bucknell University (B.S. degree in chemical engineering) in 1982. From 1982 until 1989, he worked in the Quality Assurance department. During this time, he held a variety of professional and supervisory positions. In 1989, after he obtained a Master of Science degree in Technology Management from the University of Maryland, he joined the manufacturing organization as the Operations manager of the electro-optical facility in Orlando, Fla. In 1992, Mr. Schmidt led the start-up team of the Land Combat Systems Operation in Huntsville, Ala. During this period, he was responsible for the establishment of a new production facility and a 15-year production program for the Longbow Missile guidance sections. Prior to his transfer in 2001, Mr. Schmidt served as director, Land Combat Systems-Huntsville, and was responsible for all operations.