

Biography

Brian J. Morra

Sector Vice President
Strategic Planning
Electronic Systems Sector
Northrop Grumman Corporation



Brian J. Morra has over 35 years of experience in general management, strategic planning, and business development in the aerospace and defense industry.

Mr. Morra is responsible for strategy, mergers and acquisitions, and investment planning in *Northrop Grumman Corporation's* most profitable business unit – the *Electronic Systems Sector*, which has annual revenues of about \$7B.

He is a member of the Northrop Grumman corporate Strategic Development Council, providing direct advice to Northrop Grumman's Chief Executive Officer and his immediate staff.

From 2006 through 2010 Mr. Morra was the Electronics Systems Sector's Vice President for Business Development and Customer Relations. He led the Sector's international and domestic marketing and all business development activities.

During his first assignment with Northrop Grumman he served from 2004 to 2006 as Vice President of Business Development in *Northrop Grumman's Mission Systems Sector*.

Prior to joining Northrop Grumman in December 2004, Mr. Morra was General Manager of the

Transformation & Simulation business unit at *General Dynamics*. This business grew at an annual rate of 35 percent under Mr. Morra's leadership.

Prior to the acquisition of *Veridian Corporation* by General Dynamics in 2003, he served for five years as President of Veridian's Advanced Systems & Technology Sector – a high technology business with commercial and government clients.

Mr. Morra served 11 years as an executive at the privately held firm *Pacific-Sierra Research Corporation*. After a series of increasingly responsible management positions, Mr. Morra was appointed Senior Vice President and Chief Operating Officer of the company. *Pacific-Sierra Research* was acquired in 1998 by Veridian.

Mr. Morra's government service includes a combined 15 years active and reserve duty in the U.S. Air Force as an intelligence officer.

Mr. Morra received a Bachelor of Arts degree from the College of William & Mary, a Master's degree in public administration from the University of Oklahoma, and a Master's degree in government and national security studies from

Georgetown University. He is a graduate of Harvard Business School's Advanced Management Program and the Aspen Institute's Executive Strategy Course.

He attended the U.S. Air Force's Air Command and Staff College and several additional military and government schools. He also has served as a faculty member at the Joint Military Intelligence College and at the United States Air Force's Air Command and Staff College.

He is President of the College of William and Mary's Graduate School of Arts and Sciences Advisory Board. He was a long-time member of the advisory board at the University of Virginia's School of Engineering and Applied Sciences. Mr. Morra is a former director of the CEA Corporation, with headquarters in Canberra, Australia. And, he is a current member of the Board of Regents and a Senior Fellow of the Potomac Institute for Policy Studies.